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THE MFA AWARDS is our industry's pre-eminent awards program in the marketplace. At the MFA through the rigorous selection process, we recognise and celebrate the most innovative and effective work being produced by our industry for our clients.

Only work that works is deemed worthy of winning at the MFA Awards. Work that works tends to be ground breaking and imaginative, underpinned by rigour and strong insights. It is important to celebrate this work to keep raising the bar and to continue to inspire and push each other into new territory. So start preparing your entries and be part of progressing our industry and driving results and value for clients.

These awards would not be possible without the involvement of our sponsors, and I thank them for their generosity and continued support of our industry. At the MFA it's our quest to make the media industry better at what we do and champion a dynamic and thriving media industry. To all the entrants, best of luck and I hope to see you on the presentation night on Thursday 13th October.

GREG GRAHAM, Business Development and Marketing Officer, GroupM and Chairman, MFA Awards

### ELIGIBILITY

Any media campaign launched within Australia between 1st January 2015 and 31st March **2016** is eligible for entry. In the event of a crossover from the previous year, where a 2015 submission is still eligible in 2016, the case history must be rewritten, clearly demonstrating new elements of the campaign or new results. Any individual media planner or media planning team from an advertising agency, a media agency or an advertiser, may submit an entry.

#### 2016 MFA AWARD CATEGORIES

A. BEST STRATEGIC LAUNCH CAMPAIGN Sponsored by



B. BEST INTEGRATED PAID, OWNED & EARNED COMMUNICATIONS Sponsored by



C. BEST USE OF A SMALL BUDGET (UP TO \$300,000)

D. BEST MEDIA INNOVATION Sponsored by Nine

E. BEST DEMONSTRATION OF RESULTS Sponsored by Southern CROSS AUSTERED

F. BEST USE OF DATA, TECHNOLOGY OR ANALYTICS .......... Sponsored by facebook

- G. AUTOMOTIVE
- H. BEVERAGES
- I. FINANCE/INSURANCE/GOVERNMENT/CORPORATE & REAL ESTATE
- J. CLOTHING/COSMETICS & RETAIL

L. IT & CONSUMER DURABLES

M. MEDIA/ENTERTAINMENT/TRAVEL & LEISURE Sponsored by OZTOM

- N. B2B
- O. BEST PARTNER INITIATIVE
- P. AWARD (Open for entries from the 18 July 2016)

Q. NGEN AWARD Charity Partner UnLtd. 2016 Brief for the Pyjama Foundation - Visit www.mediafederation.org.au to download the NGEN Award brief. NGEN entry fees will be donated to the Pyjama Foundation post awards.



R. PRO-BONO/CAUSE MARKETING INITIATIVE

**In Recognition of Pam Lane** - All entries fees in this category along with \$10 from each event ticket sold will be donated to the charity of the winning entry post Awards.

- S. MEDIA PARTNER OF THE YEAR
- T. MARKETING TEAM OF THE YEAR Sponsored by

The Grand Prix is selected from each of the category winners excluding Best Partner Initiative, Pro-Bono, NGEN, MFA 5+, Media Partner of the Year and Marketing Team of the Year categories.



Entrants that are selected as MFA Award finalists and winners will earn points for the AdNews Agency and Media Company rankings.







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## ENTRY DEADLINES

**CATEGORIES A to F** 

4pm, Wednesday 29 June 2016

**CATEGORIES G to O** 

4pm, Wednesday 6 July 2016

**CATEGORIES Q to T** 

4pm, Wednesday 20 July 2016

MFA 5+ AWARD

4pm, Monday 8 August 2016 (Open for entries 18 July 2016)

\$460 incl GST per entry

**NON-MEMBERS** 

\$1500 incl GST per entry

PRO-BONO/CAUSE

MARKETING INITIATIVE

\$110 incl GST

**NGEN** 

\$110 incl GST

MFA 5+ AWARD

\$500 incl GST

WINNERS WILL BE ANNOUNCED AT THE MFA AWARDS PRESENTATION TO BE HELD IN SYDNEY ON THURSDAY 13 OCTOBER 2016.

# **OUERIES**

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CELEBRATING WORK THAT WORKS